

# Empowering Veterans Through Meaningful Career Opportunities

**Military experience creates unparalleled skills in the civilian workforce.** That is why at RecruitMilitary, we are passionate about empowering veterans, transitioning military, and military spouses to connect with America's top employers.

Our singular focus on delivering military talent solutions is backed by professionals who have "walked the walk." The RecruitMilitary team is comprised of veterans and military family members as well as industry-experienced civilians, allowing us to serve as subject matter experts for both sides of the military hiring equation, as we have been doing for decades.

## Services & Solutions

### Engagement

- Career Fairs
- Job Postings & Database

### Communications

- Targeted Email Campaigns
- Newsletters

### Candidate Delivery Services

- Contingency Recruiting
- RecruitMilitary Service Solutions



### Branding & Awareness

- Search & Employ magazine
- Website Advertising

## Partnerships



- Disabled American Veterans
- USAA
- U.S. Army Human Resources Command
- U.S. Department of Labor
- Military Spouse Employment Program
- Women's Veteran Alliance
- Military Women's Memorial
- American Corporate Partners

## Organizations |

Find the best fit for your open roles through RecruitMilitary's networks, resources, services, and military expertise.

Our comprehensive suite of products and services, combined with our relationships with military bases, transition offices, DoD partners, and veteran organizations, provide multiple avenues to reach the largest group of job seeking, transitioning military talent in the nation.

## Origins

- 1991** | Military staffing company, Bradley-Morris, was founded, matching employers and job seekers with technical military backgrounds.
- 1998** | RecruitMilitary was established, providing a suite of recruiting solutions and multiple touchpoints to job seeking veteran, transitioning military, and military spouses.
- 2016** | Bradley-Morris and RecruitMilitary merged, becoming the nation's largest military-focused recruiting company.
- Today** | Operating as RecruitMilitary, we are the only organization providing comprehensive access with a personalized touch to the military talent pool.

## Impact

**30+**

years in the military-civilian hiring space

**1.5M+**

veterans, transitioning military, and military spouses served

**3,800**

expected job offers from Virtual Career Fairs in 2020

**97%**

clients would use our recruiting services again

**3x**

DoD HIRE Vets Medallion Award winner



Follow us @recruitMilitary @RecruitMilitary RecruitMilitary @recruit\_military

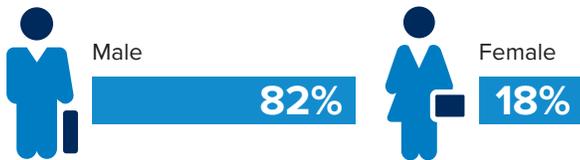
# We Believe in the POWER OF DIVERSITY

Explore our veteran resume database with **over one million searchable profiles and resumes** of veterans and military spouses, with hundreds more registering daily.



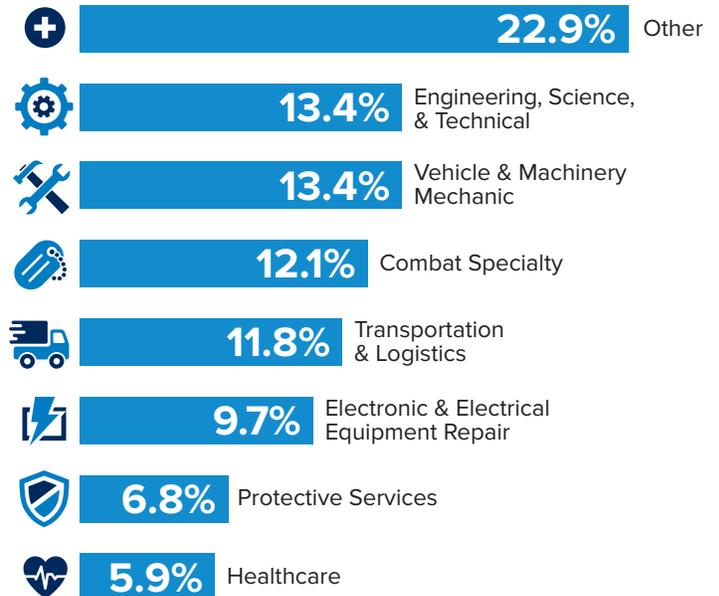
## Gender

SOURCE: RM Community Database\*



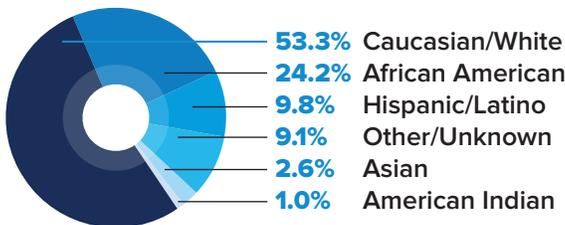
## Military Occupations

SOURCE: Bureau of Labor Statistics



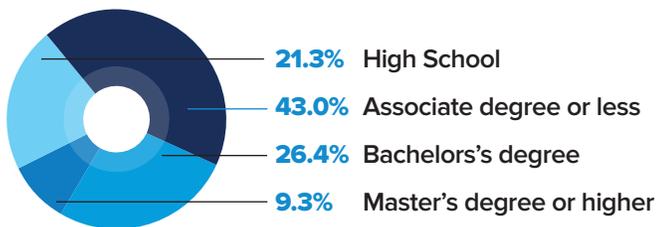
## Race/Ethnicity

SOURCE: RM Community Database\*



## Education

SOURCE: RM Community Database\*



## Disability

SOURCE: RM Community Database\*



## Spouse

SOURCE: RM Community Database\*



**FOR MORE INFORMATION: 1.800.226.0841 | RECRUITMILITARY.COM/EMPLOYERS**

\*This data is representative of only our candidates who have voluntarily disclosed this information in their profiles.

# HIRING EVENT SCHEDULE 2023

## BY MONTH

### JANUARY

- 19 Raleigh, NC
- 19 Tampa, FL
- 24 Western Region
- 26 San Antonio, TX

### FEBRUARY

- 2 Fort Bragg, NC
- 2 Hampton, VA
- 7 Eastern Region
- 9 Dallas, TX
- 14 Transitioning Army & Spouse
- 16 Atlanta, GA
- 16 Scott AFB Area, IL
- 23 Luke AFB, AZ
- 23 San Diego, CA

### MARCH

- 2 Fort Riley, KS
- 2 Sacramento, CA
- 9 Fort Bliss, TX
- 9 Houston, TX
- 14 National
- 23 Jacksonville, FL
- 23 Pittsburgh, PA
- 30 Greater Washington DC Area
- 30 Joint Base Lewis McChord, WA

### APRIL

- 5 Fort Benning, GA
- 6 Boston, MA
- 12 Fort Hood, TX
- 13 Charlotte, NC
- 13 Joint Base San Antonio, TX
- 20 Chicago, IL
- 20 New York, NY
- 25 Central Region
- 27 Denver, CO

### MAY

- 4 Dallas, TX
- 4 Naval Station Norfolk, VA
- 11 Greater Los Angeles, CA
- 11 Military Spouse
- 18 Baltimore, MD
- 18 Cincinnati, OH
- 23 National
- 24 Fort Bragg, NC
- 25 Eglin AFB / Hurlburt Field Area, FL

### JUNE

- 1 Naval Base Kitsap Area, WA
- 6 National Logistics
- 8 Houston, TX
- 8 Phoenix, AZ
- 15 Greater Washington DC Area
- 15 St. Louis, MO
- 22 Atlanta, GA
- 27 Eastern Region

### JULY

- 11 Western Region
- 12 Fort Benning, GA
- 13 Tampa, FL
- 20 Kansas City, MO
- 20 Sacramento, CA
- 27 Hampton, VA
- 27 San Antonio, TX

### AUGUST

- 3 Denver, CO
- 3 Philadelphia, PA
- 8 Transitioning Army & Spouse
- 17 Fort Bragg, NC
- 24 Dallas, TX
- 29 National
- 31 Indianapolis, IN

### SEPTEMBER

- 7 Hill AFB Area, UT
- 14 Boston, MA
- 14 Fort Riley, KS
- 20 Fort Hood, TX
- 21 Nashville, TN
- 21 Phoenix, AZ
- 28 Atlanta, GA
- 28 Fort Bliss, TX

### OCTOBER

- 3 Eastern Region
- 5 Colorado Springs, CO
- 12 Greater Los Angeles, CA
- 12 Tampa, FL
- 19 Chicago, IL
- 19 Joint Base Lewis McChord, WA
- 25 Fort Benning, GA
- 26 Jacksonville, FL
- 26 Joint Base San Antonio, TX
- 31 National Logistics

### NOVEMBER

- 2 Naval Station Norfolk, VA
- 9 Greater Washington DC Area
- 9 Wright Patterson AFB Area, OH
- 16 Dallas, TX
- 21 National
- 30 Fort Bragg, NC
- 30 Houston, TX

### DECEMBER

- 5 National Government Agency
- 7 Atlanta, GA
- 12 Central Region
- 14 Orlando, FL
- 14 San Diego, CA

VIRTUAL HIRING EVENTS | MILITARY BASE / BASE AREA HIRING EVENTS

DATES SUBJECT TO CHANGE. VIEW OUR CURRENT SCHEDULE ONLINE: [EVENTS.RECRUITMILITARY.COM/EXHIBITORS/SCHEDULE](https://events.recruitmilitary.com/exhibitors/schedule)

## ANNUAL HIRING EVENT STATS

**4,400**  
exhibitors  
attended

**18,500**  
veterans and military  
spouses attended

**6,500**  
job offers  
expected

DATA BASED ON IN-PERSON AND VIRTUAL HIRING EVENTS IN 2021.

## MILITARY BASE HIRING EVENTS

Hiring events held on military bases provide the most convenient access for military job seekers to connect with employers. Most of these job seekers are transitioning out of the military and are ready to put their transferable skills to use in the civilian workforce.

### 2023 RECRUITMILITARY BASE / BASE AREA EVENT LOCATIONS



AZ	Luke AFB	ON BASE	Air Force
CA	Travis AFB	ON BASE	Air Force
FL	Eglin AFB / Hurlburt Field	BASE AREA	Air Force
GA	Fort Benning	ON BASE	Army
IL	Scott AFB	BASE AREA	Air Force
KS	Fort Riley	ON BASE	Army
NC	Fort Bragg	ON BASE	Army
OH	Wright Patterson AFB	BASE AREA	Air Force
TX	Fort Bliss	ON BASE	Army
TX	Fort Hood	ON BASE	Army
TX	Joint Base San Antonio	ON BASE	All DoD Branches
UT	Hill AFB	BASE AREA	Air Force
VA	Naval Station Norfolk	ON BASE	Navy
WA	Joint Base Lewis McChord	ON BASE	Army / Air Force
WA	Naval Base Kitsap	BASE AREA	Navy

[VIEW OUR 2023 EVENT SCHEDULE](#)

### MILITARY BASE EVENTS PROVIDE:

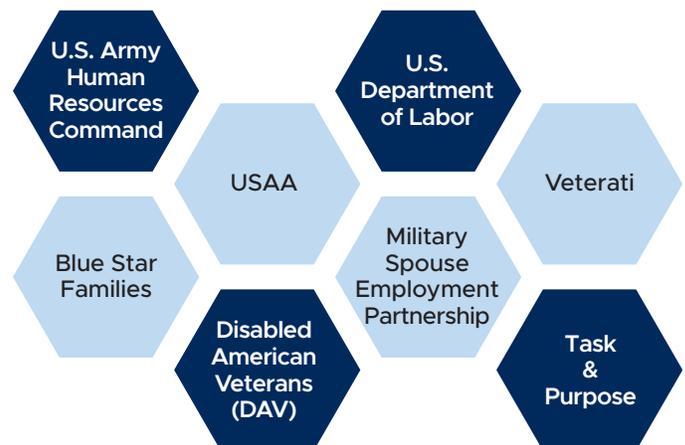
Direct, in-person access to transitioning job seekers who are:

- Trained leaders that are goal and results oriented
- Open to relocation
- Able to utilize Relocation Assistance Programs
- Eager to join the civilian workforce for the first time

Branding for your organization!

[READ MORE HERE](#)

### OUR HIRING EVENTS ARE POWERED BY OUR PARTNERSHIPS



*“Military personnel make excellent team members for any business. This a great way to get exposure and interact with the personnel who have interest in civilian jobs in your area and line of business.”*

– Exhibitor, Career Fair at Fort Benning

## STRATEGIC HIRING PICK MEMBERSHIP PROGRAM

Hiring veterans and transitioning military for your organization is no easy task. RecruitMilitary's Pick Membership Program delivers an array of our most popular recruiting tools right into your hands. Choose from five levels of annual membership to find a competitive edge in today's job market.

MEMBERSHIP PACKAGES ▶	4	8	Preferred Package	32	Season Pass
	Value \$29,840 Discounted Price \$19,995	Value \$39,220 Discounted Price \$25,995	Value \$57,980 Discounted Price \$37,995	Value \$104,100 Discounted Price \$66,995	Value \$278,815 Discounted Price \$115,995
PACKAGE BENEFITS					
<b>CAREER FAIRS</b> Choose from any of the 90+ city, base, or virtual events.	4	8	16	32	All Events
<b>BONUS BASE EVENTS</b> Choose from 26 events on or near a military base. Registration limited!	1	2	3	4	All Base Events
<b>FEATURED EXHIBITOR</b> Preferred booth placement at in-person career fairs	✓	✓	✓	✓	✓
<b>CAREER FAIR REPS</b> 4 total representatives per event	✓	✓	✓	✓	✓
<b>DIGITAL ADS</b> Appear in <i>Search &amp; Employ</i> ® magazine for a full year	1/2-Page	1/2-Page	1/2-Page	Full Page	Full Page
<b>UNLIMITED CANDIDATE SEARCH</b> 1.5M+ database registrants	Single User	Up to 2 Users	Up to 4 Users	Up to 10 Users	Unlimited Users
<b>UNLIMITED JOB POSTINGS</b> Highlight your open roles to candidates	✓	✓	✓	✓	✓
<b>VIP PARTNERS DESIGNATION / LOGO</b> Logo on RM VIP Partners page	—	—	✓	✓	✓
<b>EVENT SPONSORSHIPS</b> Maximize your job fair through branding, outreach, or event seminars	—	—	—	—	3
<b>RECRUITING SERVICES 20% RATE LOCK FOR 1 YR</b> We source, screen, and deliver your top performers	✓	✓	✓	✓	✓
<b>TARGETED EVENT UPGRADE</b> Increase your reach by targeting qualified candidates via skillset, MOS, and location.	New Discounted Price \$20,999	New Discounted Price \$27,999	New Discounted Price \$41,999	New Discounted Price \$74,999	New Discounted Price \$129,999

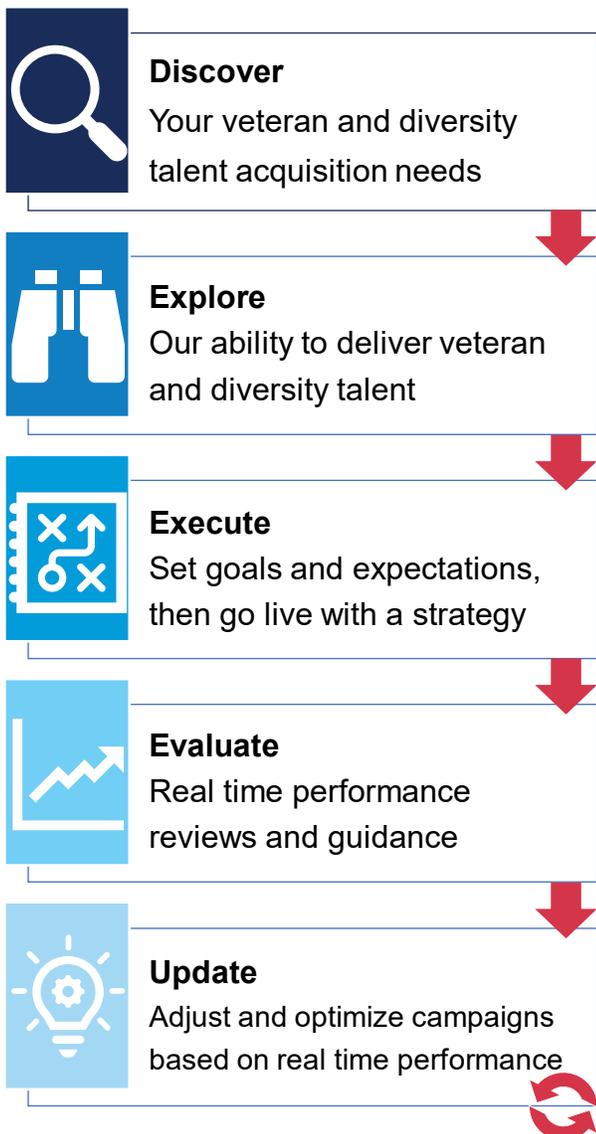
Want the tools *plus* expert training? Ask about the RecruitMilitary Service Solution (RMS<sup>2</sup>).

# RecruitMilitary Service Solutions

## A Comprehensive Approach to Veteran and Diversity Hiring

Whether you need talent with specific skill sets or diversity hires, we can help. By focusing on your end goal, veteran hiring, we will customize a plan for your needs and conduct analysis to ensure return on investment.

### Process



### Solutions

- ✓ Access to RecruitMilitary Career Fairs
- ✓ 1.5M Veteran & Diversity Candidates
- ✓ Expansive Spouse Network
- ✓ A.I. Enhanced Job Board
- ✓ Digital Solution Suite
- ✓ Print and Digital Branding
- ✓ Exclusive Concierge Service

### Benefits

**MONTHLY COST** that can be shared by different business units

**ONE SOURCE** for product purchases and military skill translations

**PERSONAL EXPERT** that will determine which solutions achieve the ultimate performance